

Contribution to Stable Coal Supply ~ by using Coal Center ~

5th September 2025 Idemitsu Kosan Co.,Ltd.

- Overview of Idemitsu Kosan and Coal Business
- 2. About Idemitsu Bulk Terminal (Coal Center)
- 3. Overview of Coal Business harmonized with environment
- 4. Summary



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Idemitsu Kosan -Company Profile-



Date of establishment

March 30, 1940 (Founded on June 20, 1911)

Consolidated number of employees

14,000 people

Net sales

9.2 trillion yen

Capital

168.3 billion yen



The Origin of Management

Having respect for human beings



Ningen-Soncho (Having respect for human beings)
Written by Sazo Idemitsu

These are the words of the founder, Sazo Idemitsu, in his own handwriting. We intend to communicate to the world the importance of "Ningen-Soncho (Having respect for human beings)," a key tenet of our history for over a century, and unassailable ideals we continue to pass down.

As of the end of March 2025

Petroleum

Crude oil processing capacity $825,\!000~\text{barrels/day}^{*1,2}$

Fuel oil sales volume in Japan

34 million kl/year*3

Number of service stations

Approx. 6,000

Basic chemicals

Ethylene production capacity

1 million tons/year*2

Paraxylene production capacity

840,000 tons/year*2

Mixed xylene production capacity

690.000 tons/year*2

Styrene monomer production capacity 790.000 tons/year*2

Functional materials

Lubricant sales volume

1.1 million kl /year

Engineering plastic sales volume

200,000 tons/year

OLED material production capacity

26 tons/year

Power and renewable energy

Power generation capacity

1.68 million kW

- of which, renewable energy

820,000 kw

Resources

Crude oil and gas production volume 26.000 BOE*4/day

Coal production volume

5.79 million tons/year

- *1. As of July 2024. Including the refining capacity of Fuji Oil Company, Ltd. under petroleum product trading contract, the total is 968,000 barrels/day
- *2. Capacity excludes that of Nghi Son Refinery
- *3. Bonded jet fuel and bonded C fuel oil are counted as export fuel and are not included in domestic fuel oil sales volume
- *4. BOE: Barrels of Oil Equivalent



Overview of our coal business

Production & Procurement

(2024 results)

Production: 7.24 mil t/y 5.79 mil t/y (equity basis)

Procurement: 2.7 mil t/y



Bogabrai Mine, Australia

Logistics

Bulk Shipments Logistics hub



Idemitsu Bulk Terminal

sales

Sales volume

10 mil t/y

Domestic: 8 mil t/y

Overseas: 2 mil t/y

Sales Destinations

Domestic: 60 companies

Overseas: 15 companies

Own Use

Coal utilization
Accumulation of
know-how
(Chiba, Aichi,
Tokuyama)



Aichi Complex

Technial Support, R&D

Coal and Environment Research Institute



The only one in Japan
Private Coal
Research
Institute

In the coal business, we build a supply chain from production to sales. In addition, we are developing our business with a system that uses our own business and provides technical support for the entire company.

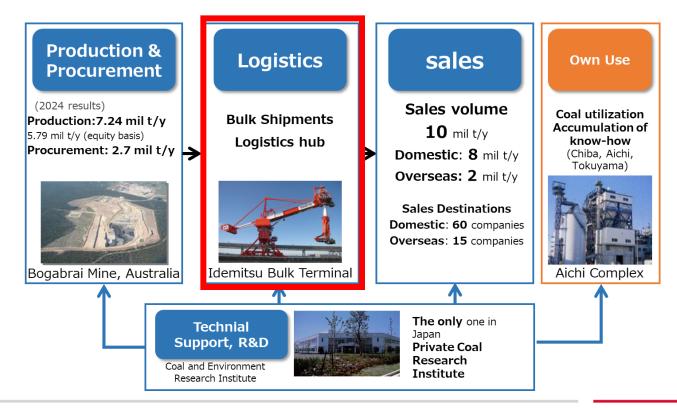
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Idemitsu Bulk Terminal Overview

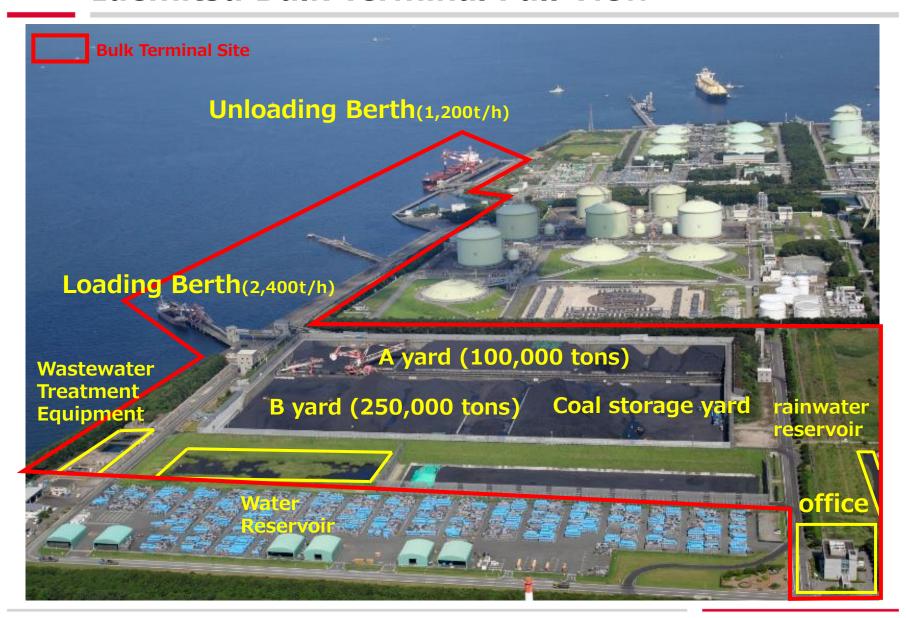
- ◆ Established in 1984 100% owned subsidiary of Idemitsu Kosan.
- ◆ Started operation since 1986 (38 years since the start of operation)
- Business Description

Landing, storage and shipment of imported coal and petroleum coke to customers As a logistic hub connecting production areas and consumers, we support the value chain of Idemitsu and its users.



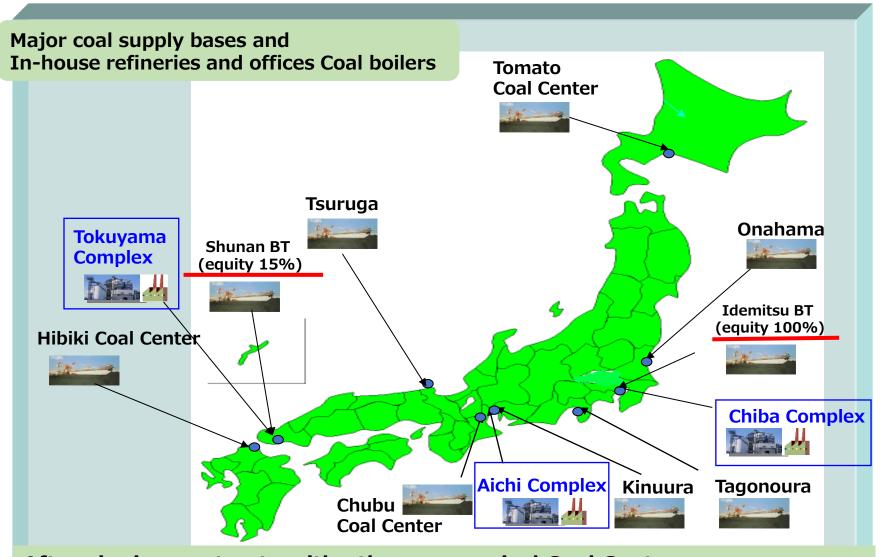


Idemitsu Bulk Terminal Full View





Domestic coal supply system



After signing contracts with other companies' Coal Centers, we established a coal supply system in each region.

Issue for future Coal Ceneters

About the coal supply chain

Examples of "Coal Centers"

- The coal supply chain for imports links to end users from mines in coal-producing-countries via rails, sea transports, trucks, export ports and domestic ports (including "Coal Centers").
- A "Coal Center," for example, is a transshipment facility that unloads coal from large vessels and reloads it onto coastal
 vessels or trucks for delivery to end users. Typically located adjacent to major ports, it comprises port infrastructure,
 receiving facilities, stockpiles, loading facilities, and other related installations. However, projected declines in coal
 demand and growing divestment from coal have made the uncertain outlook for demand at these "Coal Centers".



Source: Materials of the 24th Subcommittee on Resource Development and Fuel Supply, Resources and Fuels Subcommittee, Research Council for Natural Resources and Energy

出典:総合資源エネルギー調査会資源・燃料分科会資源開発・燃料供給小委員会(第24回)資料

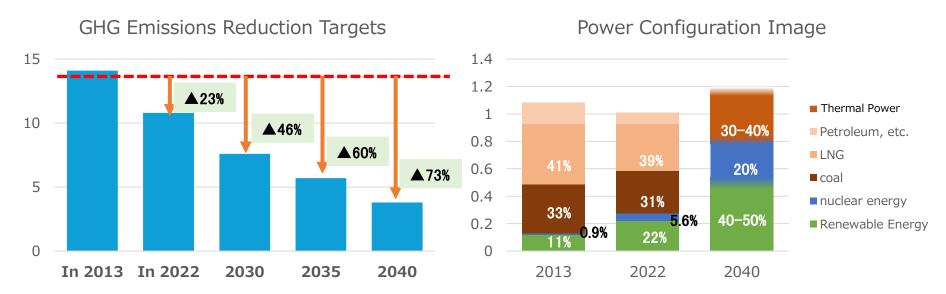
Although it is an essential logistics hub in the coal supply chain, the future outlook is uncertain due to the expected decline in coal demand



Considerations from the 7th Strategic Energy Plan

In February 2025, the Government of Japan formulated the 7th Strategic Energy Plan and submitted a "Nationally Determined Contribution (NDC)" as a CO2 emission reduction target based on the Paris Agreement.

The Government announced new climate change targets, aiming to reduce greenhouse gas (GHG) emissions by 46% by 2030 compared to fiscal 2013 and 73% by 2040



In response to the GHG emission reduction target, the demand for coal will decrease and the proportion of renewable energy will increase, while the role of thermal power (coal boilers, etc.) as a regulated power source will become important.



Realistic solutions for decarbonization





Large-scale deployment of solar and wind power requires a flexible regulated power supply

As a regulated power source, reducing the carbon content of existing coal-fired power plants is a realistic solution.



Combustion of existing coal-fired power plants into biomass (Black pellets) is effective.

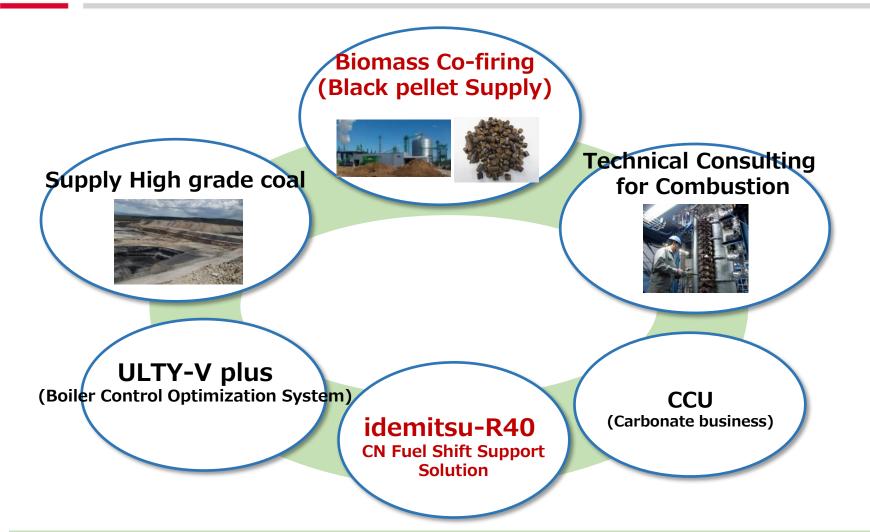
Reducing coal and expanding renewable energy quickly and at low cost



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Idemitsu Coal Business harmonized with environment



In addition to stable energy supply to Asian countries including Japan, we provide various business harmonized with environment.



What is Black Pellet -Overview-

- Black pellets are <u>decarbonized fuels with a quality similar to coal</u> produced by heating biomass at a certain time at 200~320°C
- Compared to wood pellets (White pellets), it has a higher calorific value, water resistance and better grindability in fine mills, and can be used in almost the same way as coal by utilizing existing coal infrastructure
- In the demonstration stage, it was confirmed that the <u>existing equipment can be used for</u>
 <u>co-firing without modification if the co-firing ratio is low</u>, and it is expected that
 <u>dedicated combustion</u> can be <u>carried out with minor modifications</u>

·					
Type	Picture	Calorific value	Character	Coal co-firing rate*	Suitability for Co-firing
Wood Chip		1,600 ~2,800 kcal/kg	·Cheap ·Outdoor storage ·High moisture ·Low logistics efficience	Several % y	
White pellet		3,600 ~4,000 kcal/kg	·Middle logistics efficie	ncy Several %	
Black pellet		4,300 ~5,500 kcal/kg	·High logistics efficience ·Outdoor storage ·Good grindability	^y 10~50%	
PKS (Palm Shell)		~4,500 kcal/kg	·High logistics efficience ·Outdoor storage ·Poor grindability ·Cheap but unstable qu	0%	



What the Black Pellet Business Aims to Do

Feedstock

Manufacture

Logistics

Sales and use









Technical Support & R&D



Own use Accumulation of know-how

In the black pellet business, building a supply chain from upstream to downstream, similar to coal, will lead to the use of Coal Centers.



Status of the 1st Commercial plant



Producer: Idemitsu Green Energy Vietnam Equipment scale: 120,000 tons per year



The 1st plant is making final preparations to start commercial operation.



Expansion plan for the supply of black pellets

2025-2029

2030-2040

Consideration for the expansion

3 mil tons

Vietnam Indonesia Malisia US Expand hubs (SE Asia, etc.) Improve mfg. technology (Scale and efficiency) Diversify feedstocks (Vegetations, agricultural residue, etc.)



[Asia]

· Distance: Approximately 1 week

transportation to Japan

Ship: Same bulk carrier as coal

(Asia)

- Wood wood
- Agricultural residues

[North America]
· Wood wood

After the launch of the first commercial plant (Vietnam), efforts are underway to expand the supply. We aim to build a supply capacity of 3 million tons in the 2030s.



About idemitsu-R40

(Background)

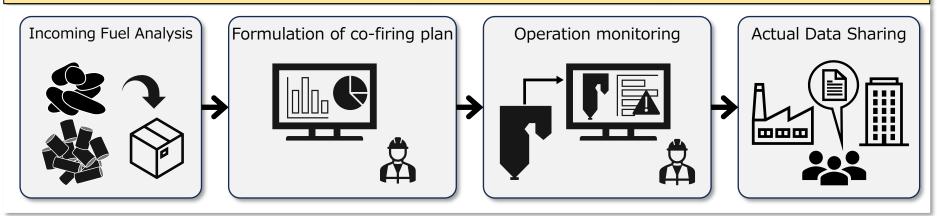
By co-firing or exclusively burning biomass and other carbonneutral (CN) fuels in coal boilers, there is a potential to achieve carbon neutrality with minimal capital investment.



Technical consulting for improving the co-firing rate and specializing in black pellets, etc.

System Construction

Cloud-based digital solutions using DX



Launched idemitsu-R40, a solution business that pursues CO₂ emission reduction and economical boiler operation at the same time.



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Summary

- ➤ We have built a supply chain from production to sales in the coal business and have continued to operate for more than 40 years.
- ➤ As part of the supply chain, the Idemitsu Bulk Terminal (Coal Center) will be operated, and in the future, it will handle black pellets in addition to coal to make multifaceted use of the coal center.
- From the perspective of improving the efficiency of coal use and reducing environmental impact, we are developing low-carbon businesses (Black Pellets, idemitsu-R40, etc.).

Our responsibility is to contribute to the safe and stable supply of energy and to solving social issues.



Your Reliable Partner for a Brighter Future



Shaping Change



Thank you for your kind attention.